

TO: Mr. J. P. Hurst -> England (3) DATE: December 3, 1958

FROM: A. G. Koepfgen

cc: Messrs. R. Abernethy
E. W. Bernitt
W. S. Berry
R. Chapin, Jr.
W. L. Courage
L. Penn - Toronto
J. J. Oogola - Kenosha
L. Hennes - Toronto
R. C. Hurd
R. H. Isbrandt
J. E. Johnson
M. F. Mocre
E. T. Nowak
H. G. Paxton
J. W. Ralsbeck
G. Romney
R. K. Seidel - Milwaukee Service

L. H. Shippee
W. L. Thoreson
H. S. Turner
J. W. Watson

SUBJECT: SCHEDULE 2 -- SERIES IV METROPOLITANS

Attached are three (3) copies of approved Schedule 2 -- Series IV Metropolitans. This schedule reflects the cable sent to you on Monday, December 1, 1958 which read as follows:

"RAISING SERIES IV SCHEDULE JANUARY TO 82 PER DAY
STOP FEBRUARY MARCH TO 88 PER DAY STOP SCHEDULE
FOLLOWS IN MAIL TOMORROW."

and modified to conform to your cabled reply which reads:

"KOEPPGEN YOUR CABLE FIRST AUSTIN REGRET UNABLE TO
GUARANTEE INCREASE OVER SCHEDULE ONE OF 68.6 PER
DAY FOR JANUARY BUT AUSTIN HAVE AGREED TO 88 PER
DAY FEBRUARY AND MARCH STOP AUSTIN REQUIRE
MAINTAIN FAST PRODUCTION RATE THROUGH APRIL MAY
AND JUNE PLEASE ADVISE."

The schedule now carries out through two (2) days of
October, 1959 and shows an increased build of 7000 cars.

You can expect an authorization from the Purchasing Department to commit for the additional 7000 cars in the near future.

J. P. Hurst
A. G. Koepfgen
Schedule 2

-2-

December 3, 1958

We have had to use our own best judgement on this schedule as to the number of working days that Austin would work and we have allowed for a vacation the last week of July and the first week of August. We would appreciate your reviewing these working days with Austin and advising us whether they are in agreement. Perhaps it would be best to advise us of the number of working days for each month through the calendar year, 1959, so that we would have it on file.

We have been requested to revise the white side wall tire percentage for Canada to 50%. For the sake of the record, we submit the usual customer option data with this change. Should there be any reason why you cannot effect this white side wall tire change without cost, please advise when you could make this change under this condition.

<u>PAINT</u>	<u>DOMESTIC</u>	<u>FOREIGN</u>	
		<u>CANADA</u>	<u>EXPORT EXCL. OF 'U'I'</u>
P913-P914 Mardi Gras Red - Frost White	25 %	25 %	25 %
P912-P914 Berk. Green Med.- Frost White	25 %	25 %	25 %
P915-P914 Autumn Yellow - Frost White	25 %	25 %	25 %
P908-P914 Black - Frost White	25 %	25 %	25 %
<u>TIRES</u>			
White Side Wall	100 %	50 %	50 %
Black Side Wall	-	50 %	50 %
<u>RADIO</u>	100 %	100 %	100 %
<u>WEATHER EYE</u>	100 %	100 %	100 %

We trust that this schedule is satisfactory and if there are any questions, please advise.

A. G. Koepfgen
A. G. Koepfgen

AGK/ej
Attachment

SCHEDULE NO. 2 DATE 12-3-58
 REVISION NO. _____ DATE _____

MONTHLY BUILDING SCHEDULE

APPROVED R. W. Chapin Jr. (signed) DATE 12/4/58
 APPROVED E. W. Bernitt (signed) DATE 12/8/58

PRODUCT
 SERIES IV 1500 c.c. ENGINE
 METROPOLITAN SERIES CARS - AUSTIN MOTORS CO., LTD. ENGLAND

DESCRIPTION	BUILT <input type="checkbox"/> ACT <input type="checkbox"/> EST THRU	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH JANUARY 1959 DAYS 15			MONTH FEBRUARY DAYS 20			MONTH MARCH DAYS 20			MONTH APRIL DAYS 20			MONTH MAY DAYS 19			MONTH JUNE DAYS 22			
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	
DOMESTIC LHD:																				
Hard-Top			673	673		1209	1882		1134	3016		1134	4150		1067	5217		1274	6491	
Soft-Top			229	229		403	632		378	1010		378	1388		356	1744		425	2169	
Total U.S.		60.1	902	902	80.6	1612	2514	75.6	1512	4026	75.6	1512	5538	74.9	1423	6961	77.2	1699	8660	
Over/(Under) Schedule 1, R.1			33	33		300	333		300	633		300	933		285	1218		777	1995	
FOREIGN:																				
<u>EXPORT LHD</u> Hard-Top			15	15		30	45		30	75		30	105		30	135		30	165	
Soft-Top			5	5		10	15		10	25		10	35		10	45		10	55	
Total Export LHD			20	20		40	60		40	100		40	140		40	180		40	220	
<u>RHD</u> Hard Top			5	5		7	12		7	19		7	26		7	33		7	40	
Soft Top			2	2		3	5		3	8		3	11		3	14		3	17	
Total Export RHD			7	7		10	17		10	27		10	37		10	47		10	57	
Total Export LHD & RHD		1.8	27	27	2.5	50	77	2.5	50	127	2.5	50	177	2.7	50	227	2.3	50	277	
Over/(Under) Schedule 1, R.1			(33)	(33)		(10)	(43)		(10)	(53)		(10)	(63)		(10)	(73)		(10)	(83)	
<u>CANADA</u> Hard-Top			90	90		85	175		150	325		150	475		180	655		175	830	
Soft-Top			10	10		15	25		50	75		50	125		20	145		-0-	145	
Total Canada		6.7	100	100	5.0	100	200	10.0	200	400	10.0	200	600	10.5	200	800	7.9	175	975	
Over/(Under) Schedule 1, R.1			-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-		-0-	-0-	
Total Foreign		8.5	127	127	7.5	150	277	12.5	250	527	12.5	250	777	13.2	250	1027	10.2	225	1252	
Over/(Under) Schedule 1, R.1			(33)	(33)		(10)	(43)		(10)	(53)		(10)	(63)		(10)	(73)		(10)	(83)	
GRAND TOTALS																				
Hard-Top		52.2	783	783	66.6	1331	2114	66.0	1321	3435	66.0	1321	4756	67.6	1284	6040	67.5	1486	7526	
Soft-Top		16.4	246	246	21.5	431	677	22.1	441	1118	22.1	441	1559	20.5	389	1948	19.9	438	2386	
Total		68.6	1029	1029	88.1	1762	2791	88.1	1762	4553	88.1	1762	6315	88.1	1673	7988	87.4	1924	9912	
Over/(Under) Schedule 1, R.1			-0-	-0-		290	290		290	580		290	870		275	1145		767	1912	

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APPROVED E. W. Bernitt (signed) DATE 12/8/58

PRODUCT
 SERIES IV 1500 c.c. ENGINE
 METROPOLITAN SERIES CARS - AUSTIN MOTORS CO., LTD, ENGLAND

DESCRIPTION	BUILT ACT EST THRU	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)												TENTATIVE SCHEDULE (RAW MATERIAL RELEASED)			GRAND TOTAL
		MONTH JULY DAYS 18			MONTH AUGUST DAYS 16			MONTH SEPTEMBER DAYS 22			MONTH OCTOBER DAYS 22			MONTH DAYS			
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	
DOMESTIC LHD:																	
Hard-Top			1068	7559		974	8533		1367	9900		144	10044				
Soft-Top			356	2525		325	2850		456	3306		48	3354				
Total U.S.		79.1	1424	10084	81.2	1299	11383	82.8	1823	13206	87.4	192	13398				
Over/(Under) Schedule 1, R.1			1424	3419		1299	4718		1823	6541		192	6733				
FOREIGN:																	
EXPORT LHD Hard-Top			30	195		30	225		30	255		-0-	255				
Soft-Top			10	65		10	75		10	85		-0-	85				
Total Export LHD			40	260		40	300		40	340		-0-	340				
RHD Hard Top			7	47		7	54		7	61		-0-	61				
Soft Top			3	20		3	23		3	26		-0-	26				
Total Export RHD			10	67		10	77		10	87		-0-	87				
Total Export LHD & RHD		2.7	50	327	3.1	50	377	2.3	50	427		-0-	427				
Over/(Under) Schedule 1, R.1			50	(33)		50	17		50	67		-0-	67				
CANADA Hard-Top			100	930		50	980		50	1030		-0-	1030				
Soft-Top			-0-	145		-0-	145		-0-	145		-0-	145				
Total Canada		5.6	100	1075	3.1	50	1125	2.3	50	1175		-0-	1175				
Over/(Under) Schedule 1, R.1			100	100		50	150		50	200		-0-	200				
Total Foreign		8.3	150	1402	6.2	100	1502	4.6	100	1602		-0-	1602				
Over/(Under) Schedule 1, R.1			150	67		100	167		100	267		-0-	267				
GRAND TOTALS																	
Hard-Top		66.9	1205	8731	66.3	1061	9792	66.1	1454	11246	65.4	144	11390				
Soft-Top		20.5	369	2755	21.1	338	3093	21.3	469	3562	22.0	48	3610				
Total		87.4	1574	11486	87.4	1399	12885	87.4	1923	14808	87.4	192	15000				
Over/(Under) Schedule 1, R.1			1574	3486		1399	4885		1923	6808		192	7000				